

Nomor: 321/ASR/04/2025

Kepada Yth,
PT. TELKOM INDONESIA (PERSERO), Tbk
Unit Group Procurement Center
c.q. SM Corporate & Support Service Category
Graha Merah Putih TELKOM, Lantai 6
Jl. Japati No. 1, Bandung – 40133, INDONESIA

Perihal: **Penawaran Harga**

Dengan hormat,

Menunjuk Surat Undangan dari TELKOM Nomor Tel. 29/LG 200/GPP-A0400000/2025 tanggal 12 Februari 2025 perihal Undangan Pengadaan Jasa Konsultasi Roadmap Dekarbonisasi dan Strategi Carbon Offset Telkom Group, Dokumen Rencana Kerja dan Syarat-Syarat (RKS) Nomor TEL.102/LG 200/GPP-A0400000/2025 tanggal 11 Februari 2025, dan Berita Acara Rapat Penjelasan tanggal 13 Februari 2025, dengan ini kami sampaikan penawaran harga Pengadaan Jasa Konsultasi Roadmap Dekarbonisasi dan Strategi Carbon Offset Telkom Group, sebagai berikut:

1. Total penawaran harga adalah sebesar Rp. 1.675.000.000,00 terbilang (*Satu miliar enam ratus tujuh puluh lima juta rupiah*).
2. Harga tersebut butir 1. di atas belum termasuk Pajak Pertambahan Nilai PPN yang berlaku, namun sudah termasuk pajak-pajak lain sesuai ketentuan Pemerintah yang berlaku, serta ketentuan-ketentuan lain yang telah ditetapkan dalam Rencana Kerja dan Syarat-Syarat (RKS) dan perubahannya (apabila ada).
3. Harga tersebut berlaku selama 60 (enam puluh) hari kalender terhitung sejak tanggal surat ini.
4. Asli Rekapitulasi dan rincian harga satuan tersebut butir 1. diatas terlampir, yang dibuat dengan menggunakan format sebagaimana terdapat dalam Lampiran 10 RKS.

Sebelum diusulkan sebagai calon Pelaksana Pekerjaan, maka kami menyatakan sanggup untuk membuat kembali breakdown /rincian harga berdasarkan hasil *negosiasi harga* sesuai ketentuan Rencana Kerja dan Syarat-Syarat (RKS) dan perubahannya (apabila ada).

Demikian surat penawaran harga ini disampaikan dalam rangka memenuhi persyaratan Pengadaan Jasa Konsultasi Roadmap Dekarbonisasi dan Strategi Carbon Offset Telkom Group.

Atas perhatian dan kerjasamanya kami ucapkan terima kasih



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Jakarta, 10 April 2025

Hormat kami,



Irina Putri
Direktur

Ketentuan:

Surat Proposal ini dibuat diatas kop perusahaan peserta dan ditandatangani oleh Pimpinan Perusahaan, bila dikuasakan, maka harus melampirkan asli surat kuasa

Bill Of Quantity (BoQ)									
Pekerjaan Penyusunan Roadmap Dekarbonisasi dan Strategi Carbon Offset Telkom Group									
No	Item Pekerjaan	Scope of Works*	Level konsultan	Days*	% in charge	Man Days	Harga Satuan (IDR)	Jumlah (IDR)	Deliverables
1	Penyusunan Roadmap Dekarbonisasi Telkom Group untuk mencapai Net zero emission	1 Melakukan gap analysis dengan meninjau kondisi, strategi, kebijakan dan aspirasi Telkom Group terkait energi dan keberlanjutan.	Partner	12	1.04%	0.125	43,938,400	5,492,300	Dokumen hasil tinjauan yang bersih dan poin-poin untuk perbaikan dan strategi untuk melanjutkan gap yang ada
			QA		0.52%	0.0625	43,938,400	2,746,150	
			Senior Manager		10.42%	1.25	18,352,400	22,940,500	
			Assistant Manager 1		10.42%	1.25	8,483,200	10,604,000	
			Assistant Manager 2		5.21%	0.625	13,904,000	8,690,000	
			Senior Associate		41.67%	5	6,745,200	33,726,000	
			Associate		62.50%	7.5	3,894,000	29,205,000	
			Partner		1.25%	0.125	43,938,400	5,492,300	
			QA		0.63%	0.0625	43,938,400	2,746,150	
			Senior Manager		12.50%	1.25	18,352,400	22,940,500	
2	Melakukan benchmark best practice dan peers.		Assistant Manager 1	10	12.50%	1.25	8,483,200	10,604,000	Dokumen hasil benchmark best practice dan peers
			Assistant Manager 2		6.25%	0.625	13,904,000	8,690,000	
			Senior Associate		50.00%	5	6,745,200	33,726,000	
			Associate		75.00%	7.5	3,894,000	29,205,000	
			Partner		1.04%	0.25	43,938,400	10,984,600	
			QA		0.52%	0.125	43,938,400	5,492,300	
			Senior Manager		5.21%	1.25	18,352,400	22,940,500	
			Assistant Manager 1		20.83%	5	8,483,200	42,416,000	
			Assistant Manager 2		5.21%	1.25	13,904,000	17,380,000	
			Senior Associate		41.67%	10	6,745,200	67,452,000	
3	Merancang strategi dekarbonisasi Telkom Group yang mencakup namun tidak terbatas pada target, milestone, dan levers (meliputi identifikasi teknologi, cost and benefit analysis, rencana monetisasi, peta jalan implementasi).		Associate	24	52.08%	12.5	3,894,000	48,675,000	Dokumen roadmap dekarbonisasi Telkom Group
			Partner		1.00%	0.125	43,938,400	5,492,300	
			QA		0.50%	0.0625	43,938,400	2,746,150	
			Senior Manager		10.00%	1.25	18,352,400	22,940,500	
			Assistant Manager 1		10.00%	1.25	8,483,200	21,208,000	
			Assistant Manager 2		10.00%	1.25	13,904,000	17,380,000	
			Senior Associate		40.00%	5	6,745,200	33,726,000	
			Associate		100.00%	12.5	3,894,000	48,675,000	
			Partner		1.00%	0.125	43,938,400	5,492,300	
			QA		0.50%	0.0625	43,938,400	2,746,150	
4	Memberikan gambaran kebutuhan investasi yang dibutuhkan Telkom untuk langkah-langkah dekarbonisasi yang dilakukan.		Senior Manager	12.5	10.00%	1.25	18,352,400	22,940,500	
			Assistant Manager 1		20.00%	2.5	8,483,200	21,208,000	
			Assistant Manager 2		10.00%	1.25	13,904,000	17,380,000	
			Senior Associate		40.00%	5	6,745,200	33,726,000	
			Associate		100.00%	12.5	3,894,000	48,675,000	
			Partner		1.00%	0.125	43,938,400	5,492,300	
			QA		0.50%	0.0625	43,938,400	2,746,150	
			Senior Manager		10.00%	1.25	18,352,400	22,940,500	
			Assistant Manager 1		5.00%	0.625	13,904,000	8,690,000	
			Assistant Manager 2		40.00%	5	6,745,200	33,726,000	
5	Menghitung risiko yang timbul bagi Telkom Group apabila tidak menjalankan strategi dekarbonisasi.		Senior Associate	12.5	100.00%	12.5	3,894,000	48,675,000	
			Partner		1.00%	0.125	43,938,400	5,492,300	
			QA		0.50%	0.0625	43,938,400	2,746,150	
			Senior Manager		10.00%	1.25	18,352,400	22,940,500	
			Assistant Manager 1		5.00%	0.625	13,904,000	8,690,000	
			Assistant Manager 2		40.00%	5	6,745,200	33,726,000	
			Senior Associate		100.00%	12.5	3,894,000	48,675,000	
			Partner		1.00%	0.125	43,938,400	5,492,300	
			QA		0.50%	0.0625	43,938,400	2,746,150	
			Senior Manager		10.00%	1.25	18,352,400	22,940,500	
6	Memberikan rekomendasi levers dan inisiatif prioritas berdasarkan kebutuhan Telkom.		Assistant Manager 1	12.5	10.00%	1.25	8,483,200	10,604,000	
			Assistant Manager 2		5.00%	0.625	13,904,000	8,690,000	
			Senior Associate		40.00%	5	6,745,200	33,726,000	
			Associate		100.00%	12.5	3,894,000	48,675,000	
			Partner		1.00%	0.125	43,938,400	5,492,300	
			QA		0.50%	0.0625	43,938,400	2,746,150	
			Senior Manager		10.00%	1.25	18,352,400	22,940,500	
			Assistant Manager 1		10.00%	1.25	8,483,200	10,604,000	
			Assistant Manager 2		5.00%	0.625	13,904,000	8,690,000	
			Senior Associate		40.00%	5	6,745,200	33,726,000	
7	Mengembangkan roadmap dekarbonisasi Telkom Group mencakup RACI matriks, jadwal, dan sumber daya.		Associate	12.5	100.00%	12.5	3,894,000	48,675,000	
			Partner		2.00%	0.25	43,938,400	10,984,600	
			QA		1.00%	0.125	43,938,400	5,492,300	
			Senior Manager		10.00%	1.25	18,352,400	22,940,500	
			Assistant Manager 1		40.00%	5	8,483,200	42,416,000	
			Assistant Manager 2		5.00%	0.625	13,904,000	8,690,000	
			Senior Associate		80.00%	10	6,745,200	67,452,000	
			Associate		100.00%	12.5	3,894,000	48,675,000	
			Partner		1.25%	0.125	43,938,400	5,492,300	
			QA		0.63%	0.0625	43,938,400	2,746,150	
8	Mengembangkan kerangka kerja untuk memantau dan melaporkan kinerja energi serta kemajuannya.		Senior Manager	10	12.50%	1.25	18,352,400	22,940,500	Dokumen monitoring & reporting framework untuk kinerja energi
			Assistant Manager 1		12.50%	1.25	8,483,200	10,604,000	

			Assistant Manager 2	6.25%	0.625	13,904,000	8,690,000	
			Senior Associate	50.00%	5	6,745,200	33,726,000	
			Associate	100.00%	10	3,894,000	38,940,000	
2	Penyusunan strategi carbon offset Telkom Group	1 Melakukan gap analysis terhadap kegiatan carbon offset di Perusahaan.	Partner	2.50%	0.125	43,938,400	5,492,300	Dokumen Strategi Carbon Offset Telkom Group
			QA	1.25%	0.0625	43,938,400	2,746,150	
			Senior Manager	10.00%	0.5	18,352,400	9,176,200	
			Assistant Manager	25.00%	1.25	8,483,200	10,604,000	
			Senior Associate	100.00%	5	6,745,200	33,726,000	
		2 Melakukan benchmark best practice dan peers.	Partner	1.56%	0.125	43,938,400	5,492,300	
			QA	0.78%	0.0625	43,938,400	2,746,150	
			Senior Manager	9.38%	0.75	18,352,400	13,764,300	
			Assistant Manager	15.63%	1.25	8,483,200	10,604,000	
			Senior Associate	62.50%	5	6,745,200	33,726,000	
			Associate	62.50%	5	3,894,000	19,470,000	
		3 Merancang strategi carbon offset Telkom Group.	Partner	2.50%	0.25	43,938,400	10,984,600	
			QA	1.25%	0.125	43,938,400	5,492,300	
			Senior Manager	12.50%	1.25	18,352,400	22,940,500	
			Assistant Manager	25.00%	2.5	8,483,200	21,208,000	
			Senior Associate	100.00%	10	6,745,200	67,452,000	
			Associate	100.00%	10	3,894,000	38,940,000	
3	Laporan Akhir	1 Menyusun laporan akhir dan memfasilitasi workshop/sosialisasi terkait roadmap dekarbonisasi dan strategi carbon offset Telkom Group.	Partner	2.50%	0.25	43,938,400	10,984,600	Dokumen Laporan Akhir dan diseminasi roadmap dekarbonisasi dan strategi carbon offset Telkom Group
			QA	1.25%	0.125	43,938,400	5,492,300	
			Senior Manager	10.00%	0.5	18,352,400	9,176,200	
			Assistant Manager	25.00%	1	8,483,200	8,483,200	
			Senior Associate	100.00%	10	6,745,200	67,452,000	
			Associate	100.00%	10	3,894,000	38,940,000	
TOTAL							1,675,000,000	

Keterangan:
 Beberapa aktivitas dilakukan secara paralel, namun secara keseluruhan pekerjaan dilakukan dalam 92 hari kalender sesuai kebutuhan Telkom